

# **Cloud Operator Days Tokyo 2025**

Spotlighting Cloud Operators! ~Operation to create, operation to retain~

Sponsorship Prospectus

Cloud Operator Days Tokyo 2025 Organizing Committee ver. 2025.03.13 https://cloudopsdays.com/

## Spotlighting Cloud Operators! ~ Operation to create, operation to bequeath ~

Under the main theme of "Operation to create, operation to bequeath" we would like to share new challenges, successes and failures, and know-how gained from experience in actual operation.

The future of AI is full of unlimited possibilities, and it is expected that the evolution of the technology will drastically change the way cloud operations are conducted. However, the reality is that cloud operators actually face many challenges such as operational automation and scalability, security and compliance, while managing complex infrastructure with limited human resources. The event will explore how the evolution of AI technologies interact with the field of cloud operations.

We are considering the following main tracks for this year's event, but we are open to a wide range of topics as long as they are operations-related and in line with the purpose of the event.

- AlOps
- Operation War Stories
- Automation (Dev/Ops, CI/CD, IaC)
- Team Building, Training/Education
- OpenStack
- Monitoring, Log, Observability
- Managing Public Clouds
- Other operation-related topics

#### [Cloud Operator Days Tokyo]

A tech event focused on cloud operators. Cloud operators include not only infrastructure engineers who are operating cloud infrastructure (laaS, PaaS, CaaS, FaaS), but also those who create and operate applications on cloud infrastructure. We would like to grow this event as a community that can develop operations technology and educate and train young engineers who are interested in infrastructure and application operations by presenting and sharing techniques, problems, and solutions related to operation.

Last year's third event featured more than 50 online, on-demand sessions, followed by a one-day hybrid closing event, and was accessed by more than 1,000 viewers. <a href="https://cloudopsdays.com/archive/2023/">https://cloudopsdays.com/archive/2023/</a>

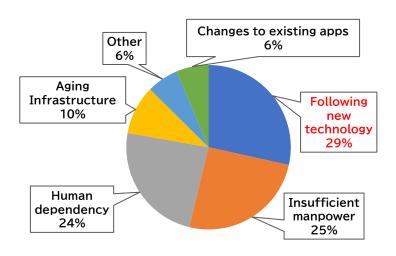
This year we plan to hold the event again with online, on-demand session delivery and a closing event to be held offline.

# **Purpose**

## Why focus on "operations engineers"?

The building and operation of cloud infrastructure systems are two sides of the same coin, but the main topics covered in technical articles, books, documents, and technical events and cutting-edge case studies inevitably lean toward building. However, if we consider the "life" of an enterprise IT system, most of its lifetime is occupied by "operations". It should be obvious that the know-how related to operation is the information that most engineers want to acquire.

## Operational challenges (multiple choice) from CODT2024 audience survey



In the enterprise field, operations engineers are involved in a wide range of tasks, from day-to-day stable operation to fixing problems, responding to incidents, and performing various types of maintenance. The dilemma is that it is difficult to share know-how with the outside world, and even if you want to provide information, you cannot put it in a form that can be understood by outsiders. In addition, there seems to be a psychological feeling of embarrassment in exposing case studies to the outside world, since it is necessary to tell stories of failure and hardships.

Unfortunately, it is not so convenient to find a way out of this situation. If there is anything that can be done, it would be to prepare more places where the situation in the field can be discussed as openly as possible. In the same way as with open source development, opening up the know-how of cloud operations will be a shortcut for more engineers to grow together.

# **Event Outline**

## Cloud Operator Days Tokyo (CODT) 2025

Theme: Spotlighting Cloud Operators!

~ Operation to create, operation to bequeath ~

Host: CODT2025 Organizing Committee

Fee: Free (advance registration required)

Expected Viewers: 1,500



2024.09.06 Closing Event Keynote Troubleshooting a 10-year-old 24x7 service and using generative Al Yuki Ando (User Base, Inc.)

Dates (Format):

- Mid-July 2025 On-demand delivery (online | 60 sessions | CFS/Sponsor/Invited content)

- September 5, 2025 <u>Closing Event</u> (offline | one-day | Keynote/Panel/LT/Award Ceremony)

# Host

## **Cloud Operator Days Tokyo 2024 Organizing Committee**

Chair: Akihiro Hasegawa (AXLBIT)



**Committee Members:** 

Isamu Akiba (Inazou Co., Ltd.)

Noboru Iwamatsu (Fujitsu Ltd.)

Takashi Iwamoto (ENECHANGE Ltd.)

Toshiaki Iwamoto (GURUNAVI, INC.)

Yuki Urano (IBM Japan, Ltd.)

Kenji Ohmori (Inazou Co., Ltd.)

Kenta Gomi (NTT-ME)

Naomichi Shimazu (DENSO)

Hideki Takasima(NTT AT)

Yuma Taguchi (NTT-ME)

Hidetatsu Takeno (LIFULL Co., Ltd.)

Daichi Toyooka (NTT-ME)

Teruaki Noyama (NTT Communications Corp.)

Shintaro Mizuno (NTT)

Yuuki Yamashita (Red Hat K.K.)

	CODT2020	CODT2021
Registrants	1,422	1,908
Viewers (unique)	1,387 (July 2021 two-day program; live streaming)	<ul><li>1,821 (July/August 2021; four week on demand viewing)</li><li>408 (2021.08.27 closing event – award ceremony viewers; live streaming)</li></ul>
Sessions	43	54
Sponsors	13	19
Main Session Tracks	Application development Troubleshooting Large-scale operation OpenStack Organization Theory	Large-scale system operation Internal Infra (infosys, dev infra) operation Operation automation (Dev/Ops, CI/CD) Operation war stories (failures/troubleshooting) Cloud Native Telecom Operator Meetup (CNTOM)
Top Viewed Sessions	Rakuten Mobile "Complete Virtualization" KDDI's approach to "agile development" laaS infra supporting Yahoo! JAPAN's 80 billion PV/month How to Troubleshoot Cloud Infrastructure Static Testing Strategy for Infrastructure as Code	How to Start SRE: NTT DOCOMO "RAFTEL"'s Practice Confronting the Super PayPay Shopping Festival NFV changing the way telcos operate - cloud-native (KDDI) OpenShift for Kubernetes Operation Yahoo Japan's laaS Kubernetes cluster update story
Event Report (Japanese)	https://cloudopsdays.com/wp- content/uploads/2020/09/CODT2020_report.pdf	https://cloudopsdays.com/wp-content/uploads/2021/09/CODT2021_report_final.pdf

	CODT2022		CODT2023 「Unplugged」 2023.02.14
Registrant s	2,039	Registrants	144
Viewers (unique)	1,846 (On-demand session viewers) 501 (7/27 Closing Event - Hybrid)	participants	96 (off-line)
Sessions	71		A completely offline operational engineers' roundtable discussion. Unlike a traditional conference, this was be a fishbowl-style discussion of the real voices of engineers. As the name "Unplugged" suggests, this was a great opportunity for speakers to not only give, but also take away information from each other through discussion.
Sponsors	24	Purpose	
Main Session Tracks	Large-scale system operation War stories Operation automation (Dev/Ops, CI/CD) Internal infrastructure	T dipose	
	Service and application operations Product and technology trends Cloud CoE	Main	Large infrastructure incidents Operational HR Deployment Monitoring and logging Technology acquisition strategy Bare metal Remote troubleshooting Agile teams Latest technology roundtable
Top Viewed Sessions	<ul> <li>- KDDI's internal upgrade of its OpenStack NFV infrastructure</li> <li>- Gameday at a credit card company - unleashing "Gremlin" on Kubernetes</li> <li>- The evolution of accident prevention efforts at Yahoo! Japan</li> <li>- Rethinking Effective Alerts</li> <li>- Building Japan's Largest Containerized Data Center</li> </ul>	Session Tracks	
Event Report (Japanese)	https://cloudopsdays.com/wp-content/uploads/2022/09/CODT2022_report_final.pdf	Log	https://etherpad.opendev.org/p/JP-CODT-2023- Unplugged

	CODT2023		
Online Content Viewers	879		
On site Participants	111 (9/14 Closing event)		
Sessions	53		
Sponsors	14		
Main Session Tracks	<ul> <li>AIOps</li> <li>War stories (failures, troubleshooting)</li> <li>Automation (Dev/Ops, CI/CD, IaC)</li> <li>Cost management</li> <li>OpenStack</li> <li>Monitoring and Log Observability</li> <li>Public cloud operations (AWS, Azure, GCP, etc.)</li> </ul>		
Top Viewed Sessions	<ul> <li>The industry's first Generative AI Observability Assistant - Transforming operations with next-generation AIOps.</li> <li>Practice of in-house development - NTT East's progress in in - house cloud development, barriers to external development and a sustainable development system.</li> <li>Introduction of an operation integration platform that realizes 'standardization of operation', 'sharing of operation personnel' and 'control of operation'.</li> <li>What system operations are required in the age of cloud computing? -Incident management and security operations suited to the changing environment.</li> </ul>		
Event Report (Japanese)	https://cloudopsdays.com/wp-content/uploads/2024/02/CODT2023_report_final.pdf		

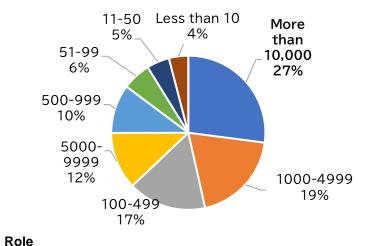
	CODT2024	
Registrants	863	
participants	171 (9/6 Closing event)	
Sessions	70	
Sponsors	17	
Main Session Tracks	<ul> <li>AIOps</li> <li>War stories (failures, troubleshooting)</li> <li>Automation (Dev/Ops, CI/CD, IaC)</li> <li>Team building/human resources development</li> <li>OpenStack</li> <li>Monitoring and Log Observability</li> <li>Public cloud operations (AWS, Azure, GCP, etc.)</li> </ul>	
Top Viewed Sessions	<ul> <li>About the use of generative AI in system operation</li> <li>Build the fastest incident response team</li> <li>HW operation optimization for new virtualization infrastructure</li> <li>Future observability strategies pioneered with OpenTelemetry</li> </ul>	
Event Report (Japanese)	https://app.box.com/s/a52vhstfd6oy1msso6ar82wlqiplvi48	

# **Attendee Profile**

Infra Engineers 60% | Software Engineers 20% | Managers, Group Leaders, Other Tech Staff 20%

#### **Number of Employees**

26%



**CODT2024 Viewer Survey Responses** 

Purchase
Decision Maker

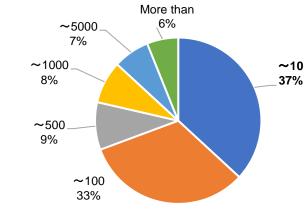
6%

Recommend/sp
ecify products
and services
22%

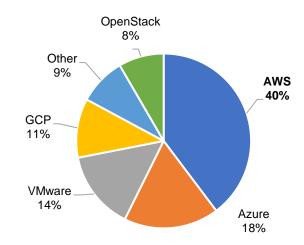
Review/Decide product and

service specs...

#### Size of cloud (nodes) operating in current project



Cloud infra operating/using (multiple response)



# **Event Contents**

### Mar-May Call for Speakers (CFS)

Initial deadline for applications (30 April)

**Call for Sponsors** 

Initial deadline for applications (30 May)

#### Jun-Jul

### **Program Building**

- Late May notification of CFS initial selection results
- Late June 10-20 minute session video recording/submission
- Late July notification of selection to speak at Closing Event

## **On Demand Session Streaming**

- Beginning mid-July
- Available on demand until the September 5 closing event
- 50 sessions (CFS/invited/sponsor)

### September 5

# One-day Offline Closing Event

#### docomo R&D OPEN LAB ODAIBA

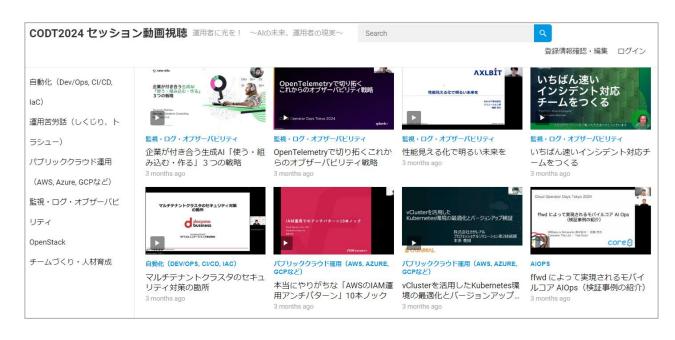
- Keynote, Panel, LT sessions
- Selected CFS sessions
- Cloud Operator Award Ceremony
- Sponsor exhibit booths
- Reception Party

# 1 On-demand Session Streaming

From mid July (available on demand until the Sept 5 Closing Event) more than 50 session videos will be simultaneously available on-demand. (Selected CFS sessions / Organized sessions / Sponsor sessions)

## Session video streaming site

(searchable by theme and tag; viewer tracking data provided to sponsors)



## **Session Video**



On-demand session video streaming begins mid July, 2025 (tentative) (Available on demand until September 5 Closing Event)

# 2 Closing Event (Offline)

Following the on-demand streaming period, a one-day offline event will be held in September 5, 2025 2025 to conclude CODT2025. The Closing Event will feature keynote speeches by prominent global guests, cloud operator panel sessions, and the CODT 2024 Awards Ceremony to recognize outstanding content from the on-demand sessions.

Cloud Operator Days Tokyo 2025 Closing Event

Date: September 5, 2025 ; One day

Venue: docomo R&D OPEN LAB ODAIBA

Format: Offline

Fee: Free (advance registration required)

Content: Keynote, Panel, selected CFS sessions, Sponsor Booths, OPS Meetup

Attendees: 300









# **3 Cloud Operator Awards**

During the on-demand streaming period, viewers will be asked to nominate sessions for the awards through a survey for each session, and the Evaluation Committee will decide on the winning sessions.

The winning sessions will be selected by a panel of judges, who will present the "Cloud Operator Awards" during a ceremony at the one-day offline closing event in September 5, 2025.

## Images from "Cloud Operator Awards 2024" Ceremony















## **Voice of a CODT2021 Cloud Operator Award Winner**

Jayoung Oh, Rakuten Mobile

I am honored to receive such an award. I have never given a presentation outside the company before, but since I was given this opportunity, I decided to take on a new challenge and gave a presentation on the automation of cloud platform operations that I am currently working on. I was able to win the "Young Operator Award" thanks to the support of my team members from the preparation stage of my presentation.

23 Dec 2021

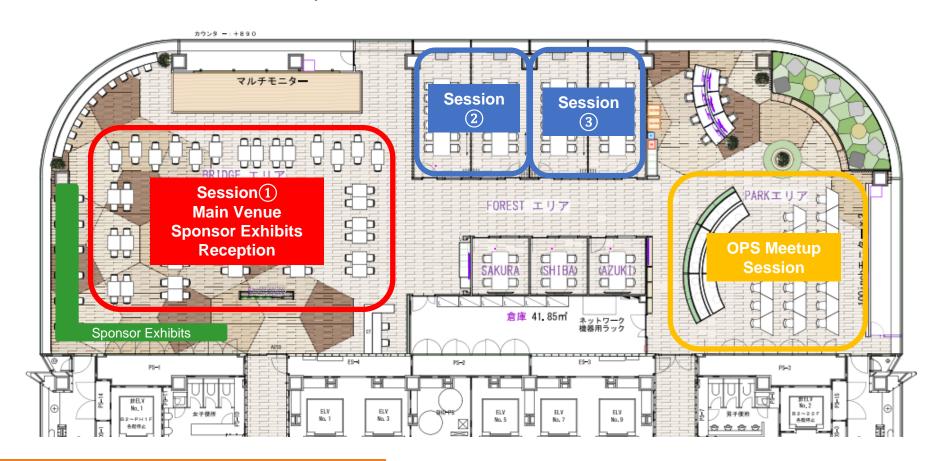
Rakuten Mobile engineers won the Young Operator Award at Cloud Operator Days Tokyo 2021!Announces measures to automate the development process of its cloud Platform

https://corp.mobile.rakuten.co.jp/blog/2021/1223\_01/



# docomo R&D OPEN LAB ODAIBA

docomo R&D OPEN LAB ODAIBA will be the venue for the closing event on September 5, 2025. Keynote, selected CFS Sessions, and OPS Meetup Sessions will be held in four different rooms within the venue. After the event, a reception will be held at the main venue.



September 5,2025 Offline docomo R&D OPEN LAB ODAIBA

https://docomo-openlab.jp/

# **Sponsor Levels and Benefits**

	Diamond	Platinum	Gold	Silver
Sponsorship Fee (not inclusive of 10% sales tax)	2,000,000 JPY	800,000 JPY	300,000 JPY	150,000 JPY
Past OSDT and CODT sp	oonsors Sponsors will b	e entitled to a 10% discount	off the above sponsorsh	ip fees
Lead Data (advance registration data)	O all registrant data (estimated 1,500 registrants)	O sponsor session registrant data (estimated 100-200 registrants)	O sponsor session registrant data (estimated 100-200 registrants)	_
Speaking Session(s) (pre-recorded video content provided by sponsor) (On demand streaming) On-demand distribution starts in mid-July	O 20 min x 1 sessions (viewer tracking data provided)	O 20 min x 1 session (viewer tracking data provided)	O 20 min x 1 session (viewer tracking data provided)	_
Speaking Session(s) (Closing Event) September 5 at the closing event site	O 30 min x 1 sessions O 10 min x 1 keynote	O 15 min x 1 session	_	_
Real Exhibit Space (Closing Event) September 5 at the closing event site	OBooth Exhibit	OBooth Exhibit	OPanel Exhibit	_
Video Ad (Closing Event) (video ad content provided by sponsor) September 5 at the closing event site	1 min. video slot during closing event	30 sec. video slot during closing event	_	_
Logo (event site/streaming platform/closing event)	0	0	Ο	0

Lead data provided (in Japanese only): name, work email address, work phone number, work department, work title



# **Cloud Operator Days Tokyo 2024 Sponsors**

**Diamond** 



**Platinum** 

Gold



















Gold







**Silver** 





# **Applications and Inquiries**

## **Sponsorship Application**

https://forms.gle/17ZcjyBEfnp4VsBHA

Please complete the online CODT2025 Sponsorship Application Form to apply.

## **Initial Application Deadline**

The initial application deadline is set as **Friday**, **May 30**, **2025**. If you are unable to meet this deadline, please contact the Event Office to confirm availability.

## **Invoicing of Sponsorship Fees**

Following the application deadline, sponsors will be provided with a pdf version of the sponsorship fee invoice for confirmation. Payment of sponsorship fees will be requested to be completed **within 30 days of invoicing**. If you cannot meet the payment deadline, please contact the Event Office with details and requests.

## **Cloud Operator Days Tokyo 2025 Event Office**

c/o e-side, inc.

POC: Yuka Nishijima, Scott Macdonald

Tel: 81-3-6435-8789 Fax: 81-3-6435-8790

email: codt2025-office@e-side.co.jp

# **Sponsorship Agreement**

#### **Execution of Agreement**

Organizations that sponsor the Event (hereinafter referred to as "Sponsors") must comply with all provisions described in the following regulations. If a Sponsor violates any of these rules, the Organizer may reject the application for sponsorship, terminate the sponsorship agreement, cancel or change the speaking session, or give instructions to remove or change the online booth content. In such cases, any fees paid in advance by the Sponsors will not be refunded. In addition, the Organizer will not compensate the Sponsor or any related parties for any loss or damage incurred by the Sponsor or any related parties due to cancellation of the sponsorship agreement, cancellation or change of the speaking session, or removal or change of online booth content.

#### Qualification

The Organizer reserves the right to determine whether the Sponsor's products, services, etc. are appropriate with the purpose of the Event.

#### Date of Agreement

The Sponsorship Agreement will be effective as of the date the completed Sponsorship Application Form is received by the Organizer.

#### Payment of Sponsorship Fee

The Sponsor shall pay the full amount of the invoiced Sponsorship Fee by bank transfer to the bank account designated by the Organizer by the deadline stated on the invoice. If the payment of the Sponsorship Fee cannot be confirmed by the due date, the Sponsorship Agreement will be terminated. If the Organizer incurs any damage in this case, the Sponsor shall compensate for all such damage.

#### Cancellation of the Sponsorship Agreement

If the Sponsor wishes to terminate the Sponsorship Agreement in whole or in part after it has been executed, it must do so in writing. The sponsor will be required to pay 30% of the sponsorship fee on cancellations made on or before May 30, 2025 (Friday) and the full sponsorship fee on or after June 2, 2025 (Monday). If the Organizer incurs damages in excess of the cancellation fee, the Sponsor will be required to compensate for such damages separately.

#### Transfer of Sponsorship Benefit

The Sponsor will not assign or lend all or part of the speaking slots, advertising slots or online booth to other companies without the permission of the Organizer.

#### Cancellation of the Event

The Organizer reserves the right to cancel the event at any time. In the event of cancellation, the Organizer will reimburse the Sponsor an amount deemed reasonable by the Organizer. The Organizer will not be responsible for any expenses or damages exceeding the original sponsorship fee.

#### Liability for Damages

The Organizer shall not be held responsible for any typographical errors or omissions that may occur in any work produced for this event.

#### Handling of Personal Information

When obtaining personal information through the Event, Sponsors shall comply with the Protection of Personal Information. The purpose of use of personal information must be announced or notified, and the information must be used within the scope of the purpose of use. The Sponsor shall be responsible for the management of the personal information it obtains. In the case damage is caused to a participant, the Sponsor shall bear full responsibility and shall be responsible for resolving any dispute.

Refer to the following for an explanation of how the Organizer obtains personal information.

Cloud Operator Days Tokyo Privacy Policy https://cloudopsdays.com/privacy-policy/

Please note that sponsor's information will be provided to contractors for purposes of event operation.